



# First Avenue

## Director of Professional Services - ANZ

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**Melbourne, Australia**  
**Permanent**

- BE A PART OF THE AI REVOLUTION!
- Join a globally recognised leader in the AI & Machine Learning Space
- High Calibre Roster of Customers & Partners, Growing Organisation, Great Package

*We are looking for an experienced professional services leader to manage, grow and lead a team here in ANZ for a prominent AI vendor.*

Working closely with the executive, sales & customer service team you will ensure both customer and partner success on the ground through the successful management and coordination of your PS team. You will ensure continued alignment and consistency in operations across the ground, be responsible for the management and efficient utilization of your team and represent PS at events both in country and across the region at various events.

To be successful in this role you will:

- Have proven experience in growing, building, coaching & leading highly motivated professional services teams in a rapidly growing environment
- Be passionate about delivering high quality services to customers and partners with a focus on continuous improvement
- Be able to think strategically and drive implementation of a vision and

achieve desired outcomes.

- Possess strong consulting skills with proven facilitation, communication & presentation skills with the ability to engage & manage senior stakeholders in complex environments
- Be detail oriented, charismatic, empowering in nature in relation to leadership style, ability to work autonomously when needed and think outside of the box.
- Previous experience working with AI or Machine Learning is not essential but a passion to work within the field will be a key to your success

We are not looking for just a leader but someone who can be a "Transformation Change Evangelist" and assist our customers & partners in embracing the AI revolution.

If you are looking to join the revolution and lead the charge on the ground then don't hesitate and APPLY NOW! Or for a confidential discussion please whatsapp on +61 414 965 486.

Or alternatively feel free to DM us directly or drop us an email at [melissa.margoulis@firstavenuegroup.com.au](mailto:melissa.margoulis@firstavenuegroup.com.au) for a confidential discussion in relation to the same.



**First Avenue**

**“Our talent is finding talent”**

[www.firstavenuegroup.com.au](http://www.firstavenuegroup.com.au)

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